

KWS/ADM/ONT/34/2022-2023

30 September, 2022

TO: ALL BIDDERS

ADDENDUM NO. 1

TENDER CLARIFICATION - TENDER FOR PROVISION OF GROUP LIFE ASSURANCE SERVICE (POLICIES FOR YEAR- 2022/2023, 2023/2024)

Pursuant to Section 75 of the PPADA, 2015, Kenya Wildlife Service wishes to clarify the following matters that were raised during the virtual Pre-Bid Conference meeting held on 29th September, 2022:

- 1. Tender is open to Insurance Service Providers.
- 2. SECTION III -Mandatory Requirements for the Insurance Service Provider, page 29 of the tender Requirements have been amended as follows:
 - "vii. Certified copies of latest audited financial statements. The Insurance Service Provider shall submit copies of the latest audited unqualified financial accounts for the period 2020 and 2021. (Account should have auditors' opinion with their practicing number)"
 - "viii. Premium turnover: The tenderer shall submit documentary evidence showing minimum gross Long Term Insurance premium handled of at least **Kshs. 400 million** instead Kshs. 700 of i.e., minimum total of Kshs. 800 million in 2020 and 2021 and 2022. The Long Term Business shall exclude Annuities, Pension and Individual Life premiums"
 - "x. The tenderer shall submit audited financial statements indicating minimum Share Capital **Kshs. 300 million** instead of Kshs. 500 million"

3. SECTION III -Technical Evaluation, page 31 and page 33 of the tender the following Criteria have been amended as follows:

TECHNICAL CRITERIA 3b)	ATTRIBUTE TO BE DEMOSTRATED BY	SCORING CRITERIA	TOTAL (Max Points)
3b) Service Provider's Long Term Insurance Client Size (Maximum 8 points)			
top largest current clients with total General premium value of over Kshs. 700 million - top largest current clients with total General premium value from at least Kshs. 500 million to 600 million	Total Premium Amounts from Reference Letters, Certified Contracts, Awards or LSPO. All the above must have been for polices effected within 12 months from the tender closing date.	8	
- top largest current clients with total General premium value from at least Kshs. 400 million to - 600 millions		4	8
- top largest current clients with a total General premium value of less than Kshs. Below 400 —millions		2	

TECHNICAL CRITERIA 7	ATTRIBUTE TO BE DEMOSTRATED BY	SCORING CRITERIA	TOTAL (Max Points)
7) Financial stability of the Insurance Service Provider- for the last two years. (Maximum 20 points)			
- total Share Capital of at least 1 billion	Share capital from the Extracts of Audited Financial Statement for the last 2 years.	20	
- total Share Capital of between Kshs. 700 million to Kshs. 1 billion		15	
- total Share Capital of between Kshs. 500 million to Kshs. 700 million		10	20
- total Share Capital of between Kshs. 300 million to Kshs. 500 million		5	

This Addendum shall be construed to form part of the tender All other Conditions of the Tender remain the same.

The deadline for the Tender submission has been extended from 7th October, 2022 to **13th October, 2022 at 11:00 am EAT**.

DEPUTY DIRECTOR, SUPPLY CHAIN MANAGEMENT

FOR: DIRECTOR GENERAL